



QUALITY REPAIR OF MANUFACTURING EQUIPMENT

USA CANADA MEXICO

BELGIUM CZECH REPUBLIC UNITED KINGDOM

www.k-and-s.com

RECOMMENDATION LETTERS

Albany International Canada

300. rue Westmount
Cowansville. Quebec J2K 1S9

Tel.: (450) 263-2880
Télex: (450) 263-7692

K & S Services
1273 North Service Road
Oakville, Ontario
L6H 1A7

To Whom It May Concern,

I would like to take a moment to thank you for the excellent work done by K & S for the last repairs for Albany International.

The speed of execution and the quality of the repairs made by your technician contributed to make possible the start up of our production within a very short period and thus provide the needs of our customers. We appreciate your recommendations relating to the preventive maintenances of our equipment and we believe that we will manage to decrease the risks of breakdown and the costs of repairs.

Albany International has the reputation of establishing durable partnerships with its suppliers and we hope that you will be a part of these future partnerships.



Vehicle Operations
Ford Motor Company

Buffalo Stamping Plant
S3663 Lake Shore Road
Buffalo, New York 14219

To Whom it may concern:

I am writing this letter of recommendation to illustrate the advantages we find in using the K&S S.T.A.M.P. program. K&S has been on-site at our facility since September 1996 managing our repairable asset inventory. They have been very sensitive to the restrictions of working in our labor environment and for the most part have been accepted by the general stores clerks and maintenance personnel.

The K&S on-site Account Manager, provides a single source for our repair questions and needs. His responsibility to maintain an accurate inventory of our repaired items is critical to meet the demands of production run times. Having access to this inventory means my skilled trades people have the parts they need readily available and are able to get our machines up and running. Zero stock situations have been reduced and warranty surveillance has reduced our maintenance costs.

Through K&S' report capabilities, my people and I are kept up to date on repair status, failure trends and analysis, and repair vendor performance. With this information, I get more accurate and accountable responses within the plant and from my repair vendors.

The K&S Account Manager is available 24 hours a day and is considered part of our maintenance team when we need to resolve a production downtime situation.



Usine de Bromont

2, Blvd de l' Aeroport

Bromont, Quebec

J2L 156

Object: Repair and Service Testimonial

We would like to acknowledge our appreciation of the services and the reliability of K + S Services.

K + S is repairing our Siemens servo motors for the past 4 years and the information provided when quoting us and when returning the parts (Repair Report) is very clear. Their delivery dates are respected ALL the time and their pricing is reasonable.

They always try to go beyond the call of duty for servicing us and we consider them as a real true business partner for our Maintenance's needs.

Therefore, we recommend K + S to anyone that have Siemens servo motors

Signed in Bromont, April 30th 2010



Post Office Box 592
One Jacobs Road
Clemson, SC 29633-0592 USA

Phone (864) 654-5926
Fax (864) 654-7568

To Whom It May Concern:

It has been brought to my attention that your company is considering contracting K&S Industrial Services, Inc. to manage your repairable assets. As you are aware, K&S has been providing Jacobs Chuck Manufacturing with their services for about three months and I would like to share my experience with you. I believe your company will receive the same benefits and rewards Jacobs has through this partnership.

The service we have received from K&S was not obtainable by our previous repair vendors. Special consideration is given to each order. If our production line requires a component, K&S expedites the repairs and shipping to get Jacobs up and running, K&S Services' S.T.A.M.P. program, with their in-house Account Manager, gives me better control of my repairable assets. Additionally, the Account Manager is the heart of the operation and is an individual you can go to for immediate up to date information. As you know, having access to the status of individual parts is a powerful tool in our business. Their adjustment to our practices has allowed us to implement the K&S program without interruption. Jacobs has experienced cost savings with K&S Services. From their warranty management to their competitive repair prices, K&S has reduced our maintenance expenses.

It is my professional opinion that a partnership with K&S Industrial Services, Inc., to manage your repairable assets, will give you the ability to reduce costs and downtime. I hope that I have been of some help to you. Please feel free to contact me with any questions about K&S and the professional service they have provided.

Objet: Repair and services of K+S Services

K + S Services

1273, North Service Road, Unit F10

Oakville, (Ontario) L6H 1A7

Canada

Madam, Sir,

The actual is to express our appreciation of the services we are getting from K + S Services.

We are a very satisfied customer with the K+S Services.

In short, K+S Services is repairing our Siemens servomotors as well as servo drives. The information is clear (repair report), delivery delays are reasonable. Another aspect of their repair services; reliability, especially during hard economic climate, this has to operate well. For us, having the right spare parts we can rely on it is vital!

On some occasions, K+S Services goes beyond the scope of repairing electronic parts, they also offer and suggests pro active actions, like a real business partner.

This was the essential or our comments with K+S Services.

Best regards!

Sherbrooke, May 4th 2010

Alain Sacy
K&S Services

Object: Letter of recommendation

I write this letter to express my satisfaction in regards to the quality of the service I got from K&S Services. Their technical representative, Alain Sacy is very kind and easy to reach. When I need technical support, I can easily reach him, even outside regular business hours. Every repair I had done by K&S on my Siemens servomotors was done right and on time. They came through when I needed a quick turnaround. These people work to keep our plant working. I am happy doing business with K&S.

Best regards,

Franco Champoux
Maintenance manager
Les Estampages ISE Stamping inc.



K & S Services Inc.

Object: Evaluation of K + S service for repair of Siemens motors.

1. Messier-Dowty Mirabel confirm that, since 3 years, many Siemens motors been sent to K + S for repair.

The quality of all repairs always been very good and the professionalism of the k + S team been highly appreciated.

No doubt, we recommend this supplier to any customer who needs high technical quality for Siemens motor repair and very good supplier support.

For any additional information, do not hesitate to contact us.

SITE DE MONTREAL
Mirabel (Quebec)